

“Entry-level CDL automatically upgrades when you hit experience” vs entry ≠ auto-upgrade strip

Force written **upgrade path / retest steps** when the pitch says experience alone upgrades class. Invents no upgrade timelines. Pairs entry / upgrade fork + Class A includes B. Independent — not FMCSA. **Not legal advice.**

- **Order:** auto-upgrade pitch → written upgrade path → this strip → deposit.
- Entry-level CDL ≠ auto-upgrade unless their writing says so.

Entry ≠ auto-upgrade blanks

- ☐ Pitch says entry-level CDL auto-upgrades when you hit experience? ☐ Yes · phrase _____ ☐ No
- ☐ Written upgrade path / retest steps still owed? ☐ Yes · doc _____ ☐ Auto claimed / silent — hold ☐ Oral only
- ☐ Any upgrade timeline from *their* writing only? ☐ Yes · source _____ ☐ None — invent none
- ☐ Pitch matches written upgrade path? ☐ Yes ☐ No ☐ Unclear
- ☐ Pair [entry / upgrade fork](#) · [Class A includes B](#)
- ☐ Decision: ☐ Proceed ☐ Hold money ☐ Walk · Notes:

Refuse if...

- School won't put upgrade path / retest steps in writing before deposit.
- “Experience upgrades you” is the only answer and path is silent.